

LEARN | Tax Planning for Life Events

Major life events often come with tax challenges and investment decisions. Know the impact taxes have by creating a personalized plan for your clients that grows with them as their lives evolve.



🎦 Key Takeaway

April 15th is not the only important tax event of the year. Help your clients understand the tax challenges that can accompany events that they wouldn't necessarily think of as tax events.

Major Life Events to Discuss

Learn more about the tax benefits and challenges of each major life event.



Marriage or Divorce

Keep in mind

- Married couples may file jointly, which can bring lower tax rates and higher deductions.
- A divorce means filing as an individual, so your client will need to sort out dependents, credits and deductions.



Buying a House

Keep in mind

- Mortgage taxes: Taxes that some state and local governments require homeowners to pay to document the loan transaction. It is paid in addition to mortgage interest and other annual property taxes.
- Property taxes: Taxes that homeowners are required to pay to local jurisdictions including their county, city, or school district.



A New Baby

Keep in mind

- An adopted child could be eligible for an adoption tax credit. It's important to have the child's Social Security number at tax time.
- A parent is potentially eligible for additional child
- A parent could qualify for additional Earned Income Credit (EIC).



Selling a Business

Keep in mind

- A business owner should update financial and estate plans, which may take significant time.
- Business owners should be thinking about efficient ways of stepping away from the business.



Retirement

Keep in mind

- Taking distributions from a retirement fund affects your client's taxes.
- Understand Required Minimum Distribution (RMD).
- Giving the distribution to charity can be an option.



Next Step

Review key tax dates, deadlines, and potential deductions for the year with your client.

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